



## Jaime Costa | Head of Business Development

Jaime Costa graduated in Business Administration from ISCTE (Lisbon) in 1993. Later he took The Lisbon MBA from Universidade Nova de Lisboa (2002) and an Advanced Management course at ISEG (Lisbon, 2004).

He began his working career as a consultant at Ernst & Young (IT and Business Process Reengineering) and in 1995 entered Millennium BCP (the largest Portuguese private bank) where he worked in the Marketing and Management Control departments.

From 1998 to 2001, he was Adviser to the Portuguese Minister of Economy and Minister of Finance namely in the fields of Foreign Direct Investment, Public Private Partnerships (road sector) and State-Owned companies ownership control.

After that, he joined Millennium BCP investment banking, where he worked as Deputy Head of Corporate Finance/M&A/Valuations and later of MidCorp Investment Banking client care. In 2009 he joined Millennium BCP's wholesale corporate banking where he was responsible for special projects of debt (re)structuring.

From January 2010 to May 2011 he was the Finance Manager of RAVE, the company that was developing the Project Finance/Public Private Partnership of the Portuguese High Speed Railway investment and procurement project under the Trans-European Network of Transport.

As of May 2011 and until August 2014, he became Member of the Board of the branding company Brandia Central, where he led the Finance, HR, Planning and IT departments.

He is a Member of the Board of the Algarve International Race Track since 2011, one of the most modern and challenging race tracks in the world, where he leads the Finance, HR and Planning.

In 2016, Jaime co-founded **Un—lock®**.

Jaime Costa is also an entrepreneur with several ventures in business areas as georeferenced sports technology, restaurant/dining, business consulting and education.